



## THE LEONARDO GROUP'S SERVICE PROVIDER

The main goal of Leonardo Global Solutions is to create value for the entire Leonardo Group, supporting business with economic efficiency and standardised processes in all lines of service through centralisation of skills and creation of centres of excellence. The Company also focuses on technological innovation and improvement of performance, promoting people's well-being, in line with shared sustainability goals and always in compliance with Leonardo's policies.

### CHAIR

Filippo Maria Grasso

### CEO

Stefano Grassi

### BOARD OF DIRECTORS

Filippo Maria Grasso, Stefano Grassi, Alessandra Genco, Antonio Liotti, Flavia Nigro

## LGS'S VALUE PROPOSITION

### COMPETENCES

Centres of excellence focusing on Leonardo's non-core areas

### STANDARDISATION

Homogeneous services with the same processes throughout the Group

### INNOVATION

Evolving technologies for processes, products and services offered

### EFFICIENCY

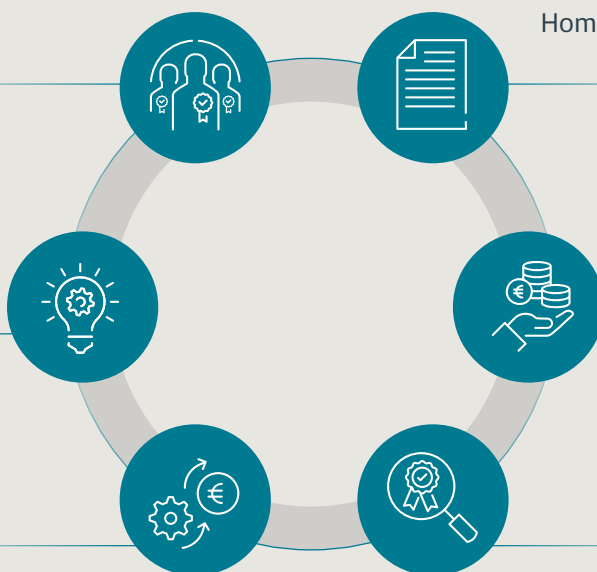
Economies of scale, optimisation of the use of resources

### EFFICACY

Systems for controlling and monitoring levels of service

### COMPLIANCE

Compliance with Leonardo's policies and regulations with strong process control



## LGS IN FIGURES

### Real Estate

More than **50 properties** in Italy worth a total of **900 million** euro

### Suppliers

A register of **3600** qualified suppliers

### Purchase orders

**2.5 billion** euro value of annual orders

## BUSINESS AREAS

### Procurement & Supply Chain

Leonardo Global Solutions contributes to minimisation of operating costs, rationalisation and control of expenditure, and supervision and improvement of the efficiency of the corresponding processes through centralised management of procurement. LGS oversees the entire procurement process for categories of goods identified as “core” and “non-core” through management of the entire purchasing process: from collection, analysis and standardisation of requirements to publication of calls for tenders, negotiation and selection of suppliers, and signature of contracts.

#### BUYER

180 buyers of over 100 categories of goods.

#### PURCHASE ORDERS

Over 80,000 purchase orders issued annually.

#### PURCHASES

€ 2.5 billion in annual purchases.

#### DIGITISATION

All orders are handled through a fully digital process.



### Real Estate & Building Services

Leonardo Global Solutions, owner of the Group's real estate assets in Italy and Leonardo's centre of competence for management of buildings and building services, administers and optimises all aspects of the Group's real estate assets and facility management in an integrated way, from maintenance to enhancement, including management of administrative, technical/ maintenance and environmental aspects of the Group's sites and industrial plants. LGS guides the strategic management of real estate assets and optimal disposal of properties which are no longer operational, ensuring energy efficiency and the energy transition, along with efficient use of water resources and spaces, also in compliance with the Group's Sustainability goals. It works alongside the Business unit to construct buildings for the sale of Leonardo's services all over the world.

#### FACILITIES MANAGEMENT

Over 70 sites owned or rented by the Group, with more than 1800 buildings totalling about 2.5 million square metres of developed floor space.

#### BUILDING SERVICES

Around 130,000 projects in building services, such as maintenance and operation of systems and buildings, environmental hygiene and landscaping.

#### INVESTMENT

Over €100 million invested annually in around 700 real estate initiatives, in 3 principal programmes: mandatory, maintenance, strategic.

#### CONSTRUCTION SERVICE

Around 80 Project & Construction Management activities supporting civil infrastructure construction projects in the divisions, in Italy and abroad.

## People Services

Leonardo Global Solutions ensures the optimisation, management and design of services supporting the business lines to ensure the well-being of Leonardo people, particularly in relation to Mobility Management, Fleet Management and Canteen Services, guaranteeing not only cost efficiency but above all a focus on overall sustainability, leveraging innovation, the energy transition and digitisation.

## VEHICLES

Operative management of a fleet of over 2,000 motor vehicles.

## HOME/WORK MOBILITY

Involving 41 sites and more than 29,000 people work.

## CANTEEN SERVICES

41 company canteens serving 5 million meals annually.

## Business Services

LGS assists Leonardo with all activities supporting the company's core business to permit effective performance of its work. These include the Travel Management, the Paperless Programme for optimisation of document management, from filing and printing centres to dematerialisation and digital storage, as well as assistance with all phases of event organisation and the organisational aspects involved in hosting Italian and international delegations at the Group's sites.

### DIGITAL & DOCUMENTS

14 Document Centre.

### Events

150 events in Italy and abroad.

### ARCHIVES

4,500 m<sup>3</sup> of paper on file in the document hub in Aprilia.

### DELEGATIONS

Over 400 delegations and 11 press tours hosted in Italy and abroad.

## TRAVEL

€143 M in travel expenses managed, handling approximately 293,000 expense notes.

## FUTURE PROSPECTS

Leonardo's Industrial Plan envisages strong growth of volumes, accompanied by an important plan for rationalisation and cost reduction, thus attributing a key role to LGS.



### Procurement & Supply Chain

Reinforcement of cost-cutting initiatives, starting in 2024 and acting on both the 'price' component and on 'demand', also through optimisation and/or reduction of requirements and extension of the perimeter on the basis of areas and/or geography to improve operative efficiency with digital solutions.



### Innovation and Digitisation

To ensure constant improvement of process efficiency, the Automation and Digitisation process will continue with use of bots and Robotic Buyers. Solutions will be introduced for management of data and chatbots, as well as digitisation projects employing specific technologies for building management and maintenance.



### Infrastructures & Site Services

Optimisation of the Group's industrial footprint with rationalisation of spaces and disinvestment of Non-Performing Assets, reinforcing time and cost control for projects pertaining to new real estate investments, particularly with the development and optimisation of support for Business in the Group's projects in Italy and abroad.



### Sustainability & Energy Management

Completion of programmes for reduction of the Group's energy consumption and carbon footprint and acceleration of the Smart Water programme for reduction of water consumption, with assessment of additional new initiatives supporting energy efficiency and sustainability, including development of Sustainable Sourcing initiatives in coordination with Corporate Affairs.



## SUSTAINABILITY

The Group's Sustainability targets, publicly declared in its 2020 Report on energy consumption, CO2 emissions, water consumption and waste production, take the form of projects promoted and implemented by Leonardo Global Solutions in its plants and sites of operation. The most significant projects will be included in the Sustainability Plan, demonstrating Leonardo's commitment to implementation of concrete initiatives for reducing the environmental impact of its plants.

### ENERGY MANAGEMENT

100,000 photovoltaic panels with a total power of over 40MWp at about 20 Leonardo sites and 125,000 LED light bulbs in industrial areas, offices and outdoor spaces.

### MANAGEMENT AND REPORTING OF ENVIRONMENTAL CAPITAL

160 KPIs (Key Performance Indicators) processed.

### ENVIRONMENTAL MANAGEMENT SYSTEM

Over 90 annual audits.

### ENVIRONMENTAL REPORTING FOR LEONARDO'S INTEGRATED REPORT

129 sites world-wide with over 65k metrics.

## CERTIFICATION

The efficacy of Leonardo Global Solutions' management model has been confirmed by prominent external certifying bodies:

### ISO 9001

Quality

### ISO 14001

Environment

### ISO 45001

Health and Safety

